



# Analyst Call Q1 FY25

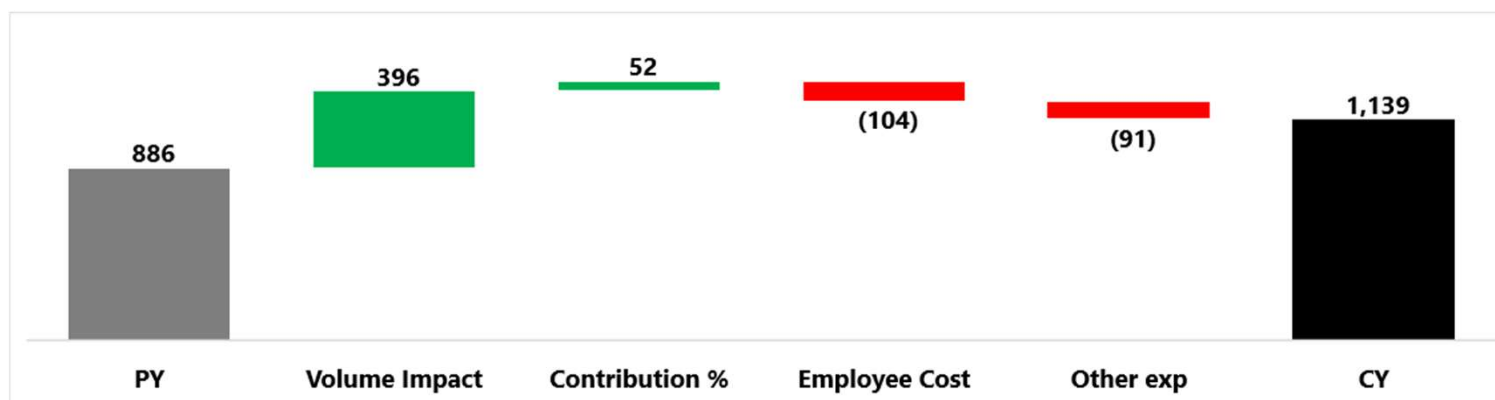
01 Aug 2024



# EBITDA reconciliation

Q1 FY25 vs Q1 FY 24

INR Mn



- ❑ Sales grew 11% ; Contribution% higher by 0.6% mainly due to better mix
- ❑ EBITDA should have been INR 1,334 Mn based on the contribution of increased Sales.
- ❑ However, EBITDA is INR 1,139 Mn. This is on account of:
  - ❑ Increase in employee cost - INR 104 Mn (7% Increase)
  - ❑ Other expenses - INR 91 Mn (7% Increase).

# Sales highlights

Q1 FY25

INR Mn

120+

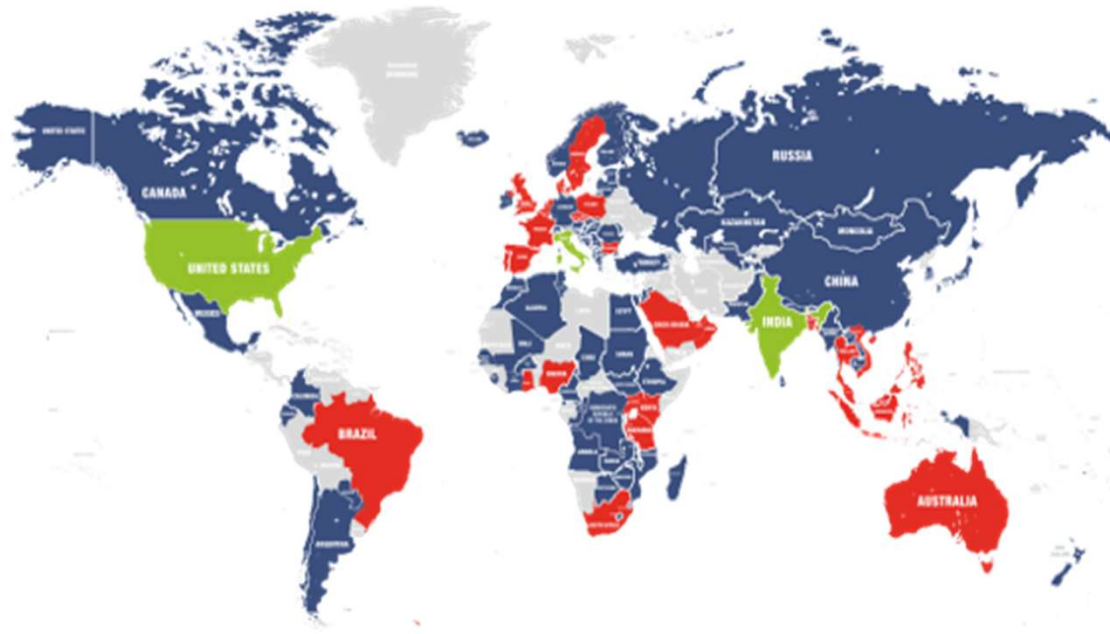
Countries where ELGi does business

28

Countries with direct presence

3

Countries with manufacturing presence

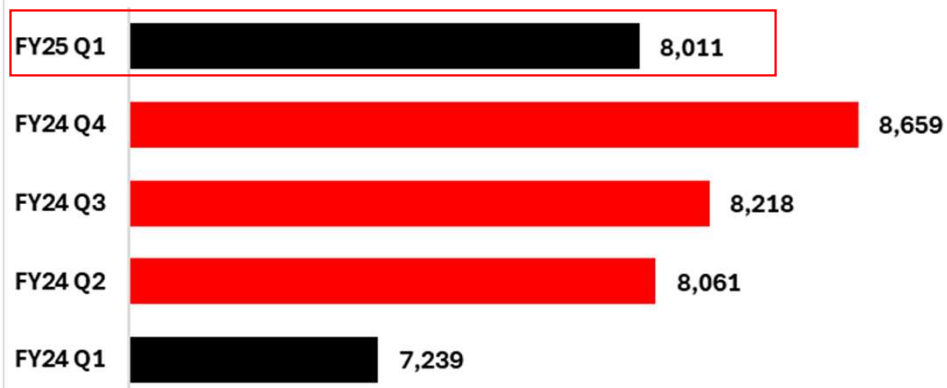


vs. Previous year	
India	↑
NORTH AMERICA	↑
EUROPE	↓
AUSTRALIA	↓
MIDDLE EAST	↑
SOUTH EAST ASIA	↑
ATS	↑

# Financial highlights

**Q1 FY25**  
INR Mn

## Revenue



### Revenue

- Growth over previous year 11%

## PBT

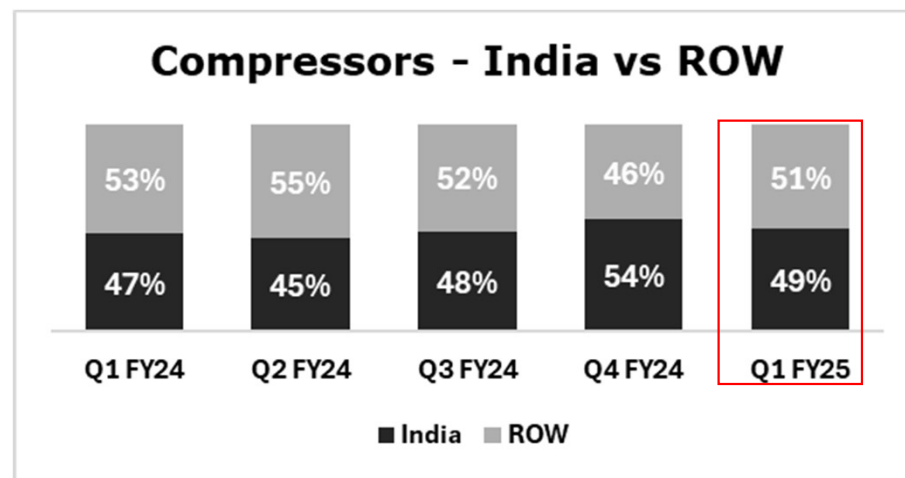
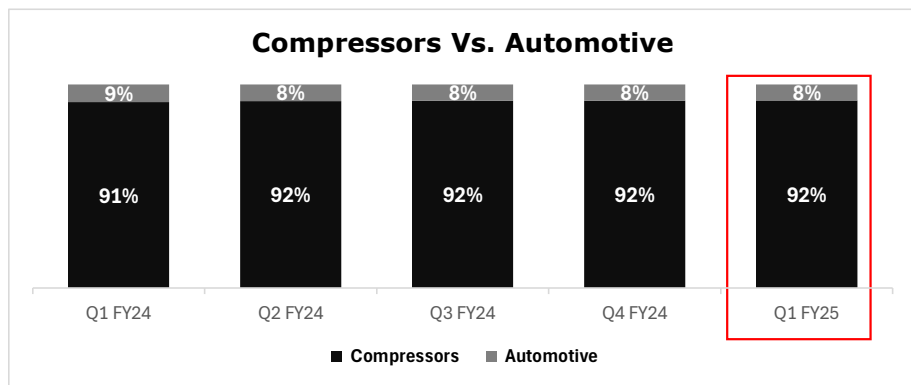


### PBT

- 17% improve YoY

# Sales Mix -

Q1 FY25



# Consolidated financials

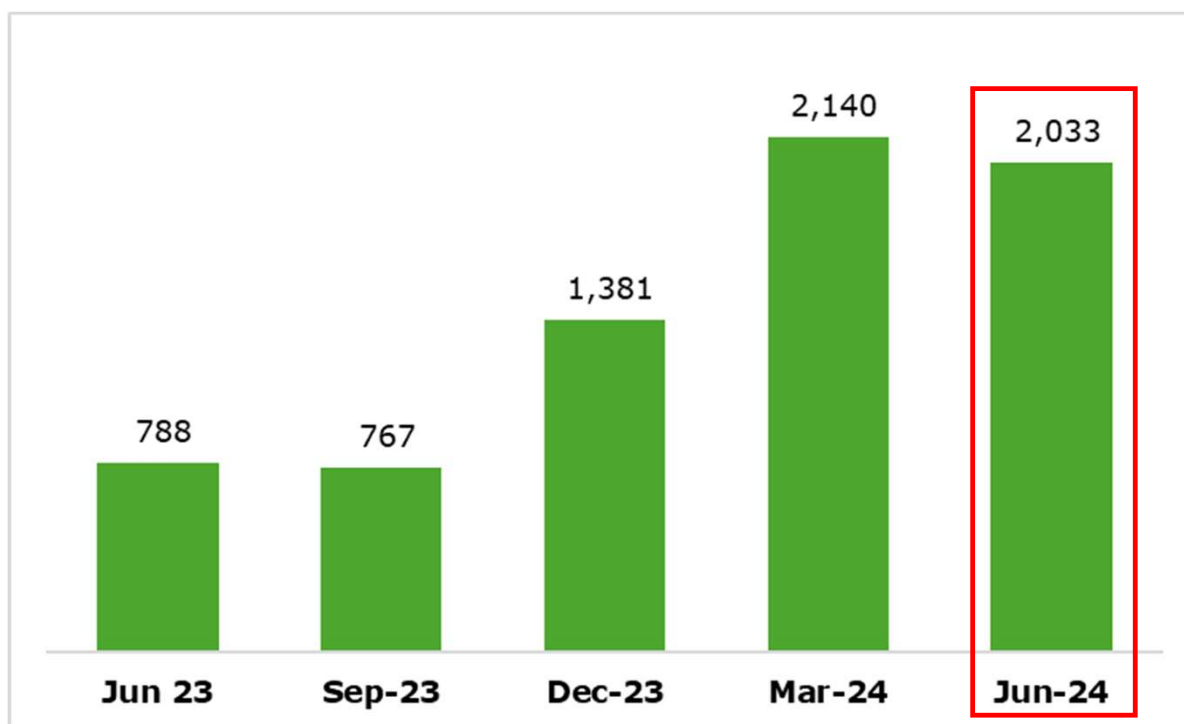
INR Mn

INR Mn	Q1 FY24	Q4 FY24	Q1 FY25
<b>Sales</b>	<b>7,239</b>	<b>8,659</b>	<b>8,011</b>
Material Cost	3,525	4,266	3,849
Employee Cost	1,580	1,697	1,684
Other Expenses	1,248	1,445	1,338
<b>EBITDA</b>	<b>886</b>	<b>1,252</b>	<b>1,139</b>
Depreciation and amortisation	185	200	191
<b>EBIT</b>	<b>701</b>	<b>1,052</b>	<b>949</b>
Finance costs	47	96	86
Other income	175	146	136
Share of profit/(loss) of joint venture	27	(1)	1
<b>Profit before exceptional items</b>	<b>857</b>	<b>1,102</b>	<b>1,000</b>
<b>PBT</b>	<b>857</b>	<b>1,102</b>	<b>1,000</b>
Income Tax	252	339	272
<b>PAT</b>	<b>605</b>	<b>763</b>	<b>728</b>
<b>EPS</b>	<b>1.91</b>	<b>2.41</b>	<b>2.30</b>

# Net cash position

Q1 FY25

INR Mn



Particulars	Mar-24	Jun-24
Debt	(5,605)	(5,140)
Cash	7,745	7,172
<b>Net Cash</b>	<b>2,140</b>	<b>2,033</b>



*Thank you*